

# Mortgage Rates

Effective Date: 05/03/2024



**NEFCU  
+VSECU**

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## Conventional Fixed Rate Mortgages - for primary residence - servicing retained

Saleable 60 day lock period. 75 or 90 day lock periods available. See Expiration Date Schedule.

|  | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|--|--------|--------|--------|---------|--|
| 30 Year  | 7.000% | 0.00%  | 7.039% | 30 Year | \$6.65                                 |
| 30 Year  | 6.750% | 1.00%  | 6.887% | 30 Year | \$6.49                                 |
| 20 Year  | 6.875% | 0.00%  | 6.925% | 20 Year | \$7.68                                 |
| 20 Year  | 6.625% | 1.00%  | 6.804% | 20 Year | \$7.53                                 |
| 15 Year  | 6.625% | 0.00%  | 6.687% | 15 Year | \$8.78                                 |
| 15 Year  | 6.375% | 1.00%  | 6.597% | 15 Year | \$8.64                                 |
| Portfolio RateProtect 60 day lock period. 120 day lock period available. See Expiration Date Schedule. |        |        |        |         |  |
| 30 Year 100% Financing   | 7.500% | 0.00%  | 7.540% | 30 Year | \$6.99                                 |
| 10 Year  | 6.750% | 0.00%  | 6.838% | 10 Year | \$11.48                                |

## Home Ownership Made Easier - for 1st time homebuyers - servicing retained

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

|   | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---|--------|--------|--------|---------|--|
| <b>HOME Down Payment Assistance (DPA)</b>         |        |        |        |         |  |
| 30 Year Fixed                                     | 7.375% | 0.00%  | 7.393% | 30 Year | \$6.91                                 |
| 5/1 ARM   | 6.625% | 0.00%  | 7.521% | 30 Year | \$6.40                                 |
| 2/5 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |
| <b>HOME</b>                                       |        |        |        |         |  |
| 5/1 ARM   | 6.625% | 0.00%  | 7.521% | 30 Year | \$6.40                                 |
| 2/5 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |
| 7/1 ARM   | 7.375% | 0.00%  | 7.746% | 30 Year | \$6.91                                 |
| 2/5 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |

## Adjustable Rate Mortgages (ARM) - for primary and second homes - servicing retained

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

Available to second homes for a term of 15 years and a rate reduction of .125%

|   | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---|--------|--------|--------|---------|--|
| 3/1 ARM   | 6.375% | 0.00%  | 7.657% | 30 Year | \$6.24                                 |
| 3/1 ARM   | 6.125% | 1.00%  | 6.248% | 30 Year | \$6.08                                 |
| 2/6 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |
| 5/1 ARM   | 6.625% | 0.00%  | 7.521% | 30 Year | \$6.40                                 |
| 5/1 ARM   | 6.375% | 1.00%  | 6.500% | 30 Year | \$6.24                                 |
| 2/6 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |
| 7/1 ARM   | 7.375% | 0.00%  | 7.746% | 30 Year | \$6.91                                 |
| 7/1 ARM   | 7.125% | 1.00%  | 7.255% | 30 Year | \$6.74                                 |
| 2/6 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |

## Jumbo Mortgages - for primary homes - servicing retained

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

Add .25% to rate for loan amounts above \$1,000,000 to \$2,000,000. Approval needed above \$2,000,000.

|   | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---|--------|--------|--------|---------|--|
| 30 Year Fixed                                     | 7.375% | 0.00%  | 7.415% | 30 Year | \$6.91                                 |
| 20 Year Fixed                                     | 7.250% | 0.00%  | 7.301% | 20 Year | \$7.90                                 |
| 15 Year Fixed                                     | 7.125% | 0.00%  | 7.188% | 15 Year | \$9.06                                 |
| 10 Year Fixed                                     | 7.000% | 0.00%  | 5.335% | 10 Year | \$10.73                                |
| 5/1 ARM   | 6.875% | 0.00%  | 7.622% | 30 Year | \$6.57                                 |
| 2/6 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |
| 7/1 ARM   | 7.625% | 0.00%  | 7.880% | 30 Year | \$7.08                                 |
| 2/6 Cap; tied to 1-year T-Bill with 2.875% margin |        |        |        |         |  |

**VA Mortgages - servicing retained**

|                                      | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|--------------------------------------|--------|--------|--------|---------|--|
| Saleable 60 day maximum lock period. |        |        |        |         |  |
| 30 Year Fixed                        | 6.750% | 0.125% | 6.779% | 30 Year | \$6.49                                 |

**Community Lending Mortgages - Champlain Housing Trust, Downstreet Housing & Community Development, NeighborWorks of Western VT, Windham & Windsor Housing Trust**

Servicing Retained, unless paired with VHFA - see VHFA section for rates and lock periods.

|   | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---|--------|--------|--------|---------|--|
| Saleable 60 day lock period. 75 or 90 day lock periods available. See Expiration Date Schedule. |        |        |        |         |  |
| <i>Fixed rate products that are not saleable have a .5% rate markup.</i>                        |        |        |        |         |  |
| 30 Year Fixed   | 7.000% | 0.00%  | 7.039% | 30 Year | \$6.65                                 |
| 15 Year Fixed   | 6.625% | 0.00%  | 6.687% | 30 Year | \$8.78                                 |
| Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.                        |        |        |        |         |  |
| 7/1 ARM   | 7.375% | 0.00%  | 7.746% | 30 Year | \$6.91                                 |
| <i>2/5 Cap; tied to 1-year T-Bill with 2.875% margin</i>  |        |        |        |         |  |

**Vermont Housing Finance Agency (VHFA) Mortgages - servicing released**

Saleable 60 day maximum lock period.

|   | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---|--------|--------|--------|---------|--|
| Fixed Rate                                    |        |        |        |         |  |
| 30 Year Advantage                             | 7.000% | 0.00%  | 7.039% | 30 Year | \$6.65                                 |
| 30 Year Advantage 100% Rural Development (RD) | 6.750% | 0.00%  | 6.788% | 30 Year | \$6.49                                 |
| 30 Year Move                                  | 6.750% | 0.00%  | 6.788% | 30 Year | \$6.49                                 |
| 30 Year Move 100% Rural Development (RD)      | 6.500% | 0.00%  | 6.538% | 30 Year | \$6.32                                 |

**Fixed Rate Non-Owner Occupied Mortgages - for investment and second homes - servicing retained**

Saleable 60 day lock period. 75 or 90 day lock periods available. See Expiration Date Schedule.

|         | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|---------|--------|--------|--------|---------|--|
| 30 Year | 7.500% | 0.00%  | 7.540% | 30 Year | \$6.99                                 |
| 20 Year | 7.375% | 0.00%  | 7.426% | 20 Year | \$7.98                                 |
| 15 Year | 7.125% | 0.00%  | 7.188% | 15 Year | \$9.06                                 |

**Second Home Mortgages - servicing retained**

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

Balloon - 10 year term / 25 Year Amortization

|  |        |       |        |                  |        |
|--|--------|-------|--------|------------------|--------|
| Fixed - 10 year term/ 25 year amortization | 7.375% | 0.00% | 7.419% | 10 year/25 Amort | \$7.31 |
|--|--------|-------|--------|------------------|--------|

**Investment Property Mortgages - servicing retained**

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

Balloon - 10 year term / 25 Year Amortization

|  |        |       |        |                  |        |
|--|--------|-------|--------|------------------|--------|
| Fixed - 10 year term/ 25 year amortization               | 7.375% | 0.00% | 7.419% | 10 year/25 Amort | \$7.31 |
| 3/1 ARM  | 6.750% | 0.00% | 7.899% | 10 year/25 Amort | \$6.91 |
| <i>2/6 Cap; tied to 1-year T-Bill with 3.125% margin</i> |        |       |        |                  |        |
| 5/1 ARM  | 7.000% | 0.00% | 7.771% | 10 year/25 Amort | \$7.07 |
| <i>2/6 Cap; tied to 1-year T-Bill with 3.125% margin</i> |        |       |        |                  |        |
| 7/1 ARM  | 7.750% | 0.00% | 8.040% | 10 year/25 Amort | \$7.55 |
| <i>2/6 Cap; tied to 1-year T-Bill with 3.125% margin</i> |        |       |        |                  |        |

**Construction and Land Mortgages - servicing retained**

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

|  | Rate   | Points | APR    | Term             | Monthly Payment (per \$1,000 borrowed) |
|--|--------|--------|--------|------------------|--|
| Balloon - 10 year term / Variable Amortization                 |        |        |        |                  |  |
| Construction - Primary Residence, Interest only                | 7.750% | 0.00%  | 8.302% | 6 to 12 Months   | \$86.87                                |
| 1/1 ARM Land - 10 yr term/variable Amortization up to 20 years | 6.250% | 0.00%  | 8.110% | 10 year/20 Amort | \$7.31                                 |
| <i>2/6 Cap; tied to 1-year T-Bill with 3.125% margin</i>       |        |        |        |                  |  |
| 3/1 ARM Land - 10 yr term/variable Amortization up to 20 years | 6.875% | 0.00%  | 7.885% | 10 year/20 Amort | \$7.68                                 |
| <i>2/6 Cap; tied to 1-year T-Bill with 3.125% margin</i>       |        |        |        |                  |  |

**Manufactured Home Mortgages - for Primary residences on leased land or in eligible park - servicing retained**

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

|                                | Rate   | Points | APR    | Term    | Monthly Payment (per \$1,000 borrowed) |
|--------------------------------|--------|--------|--------|---------|--|
| 20 Year - New Home             | 9.875% | 0.00%  | 9.932% | 20 Year | \$9.57                                 |
| 15 Year - New or Existing Home | 8.625% | 0.00%  | 8.691% | 15 Year | \$9.92                                 |

## Special Mortgage Pairings

### VGreen Mortgages - servicing retained

Portfolio RateProtect 120 day lock period. See Expiration Date Schedule.

#### Off Grid Mortgage

|   |                              |             |
|---|------------------------------|-------------|
| ARM                                     | posted ARM rate plus 1.00%   | 30 Year Max |
| Fixed Rate                              | posted fixed rate plus 1.50% | 30 Year Max |
| <b>VT-Modular Mortgage - Fixed rate</b> | posted fixed rate plus .50%  | 30 Year Max |

#### Conventional Loan Limit

| Unit # | Max Loan Amount |
|--------|-----------------|
| 1      | \$ 766,550      |
| 2      | \$ 981,500      |
| 3      | \$ 1,186,350    |
| 4      | \$ 1,474,400    |

#### Treasury Bill Weekly Average Index

|        |        |
|--------|--------|
| 1 Year | 5.180% |
|--------|--------|

#### Rate Lock Expiration Dates

| Lock Period              | Exp date | Price            |
|--------------------------|----------|------------------|
| <b>Saleable Products</b> |          |                  |
| 60 Day                   | 7/2/24   | Rate Sheet Price |
| 75 Day                   | 7/17/24  | .125 points      |
| 90 Day                   | 8/1/24   | .25 points       |

#### Portfolio RateProtect Products

*One time free float down available*

|         |         |                  |
|---------|---------|------------------|
| 120 Day | 8/31/24 | Rate Sheet Price |
|---------|---------|------------------|

Rates can vary according to individual loan situations. Rates and lock periods are subject to change. The payment amount may be higher if escrows for property taxes, homeowner's insurance, or mortgage insurance are applicable. APR = Annual Percentage Rate.

Adjustable Rate Mortgages (ARMs) begin with a fixed rate and adjust upward or downward after the initial fixed term. ARM products contain two numbers. The first number refers to the number of years the interest rate at closing remains fixed. The second number is the number of years between interest rate changes after the initial fixed term expires.

