



**FIXED RATE PRODUCTS - SERVICED BY NEFCU - UP TO \$453,100**

Loan Term	Rate	Points	APR	Payment Per \$1,000
30 Year Fixed Rate	4.125%	0.00%	4.149%	\$4.85
30 Year Fixed Rate	4.000%	1.00%	4.108%	\$4.77
30 Year Fixed Rate	3.875%	2.00%	4.067%	\$4.70
20 Year Fixed Rate	3.875%	0.00%	3.909%	\$5.99
20 Year Fixed Rate	3.750%	1.00%	3.899%	\$5.93
20 Year Fixed Rate	3.625%	2.00%	3.889%	\$5.86
15 Year Fixed Rate	3.625%	0.00%	3.668%	\$7.21
10 Year Fixed Rate - NEFCU Portfolio	2.875%	0.00%	2.936%	\$9.60
30 Year Low Cost - Purchase or Refinance *	4.500%	0.00%	4.525%	\$5.07
20 Year Low Cost - Purchase or Refinance *	4.375%	0.00%	4.409%	\$6.26
15 Year Low Cost - Purchase or Refinance *	4.125%	0.00%	4.168%	\$7.46
30 Year Fixed Rate - Investment	4.500%	0.00%	4.525%	\$5.07
20 Year Fixed Rate - Investment	4.375%	0.00%	4.409%	\$6.26
15 Year Fixed Rate - Investment	4.125%	0.00%	4.168%	\$7.46
30 Year Champlain Housing Trust - NEFCU Port	4.625%	0.00%	4.650%	\$5.14
15 Year Champlain Housing Trust - NEFCU Port	4.125%	0.00%	4.168%	\$7.46
30 Year Fixed VA - Min. loan amount \$25,000	3.875%	0.00%	3.883%	\$4.70
15 Year Fixed VA - Min. loan amount \$25,000	3.375%	0.00%	3.389%	\$7.09

**PORTFOLIO FIXED RATE JUMBO - SERVICED BY NEFCU - ABOVE \$453,100**

*REFER TO PAGE 2 FOR INTEREST RATE MARK UP*

Loan Term	Rate	Points	APR	Payment Per \$1,000
30 Year Fixed Rate Jumbo	4.375%	0.00%	4.400%	\$4.99
20 Year Fixed Rate Jumbo	4.125%	0.00%	4.159%	\$6.13
15 Year Fixed Rate Jumbo	3.875%	0.00%	3.918%	\$7.33
10 Year Fixed Rate Jumbo	3.125%	0.00%	3.187%	\$9.71

**SERVICING RELEASED PROGRAMS**

Loan Term	Rate	Points	APR	Payment Per \$1,000
VHFA Adv 30 Year Fixed Rate Conventional	4.375%	0.00%	4.400%	\$4.99
VHFA Adv 30 Year Fixed Rate 100% LTV RD Insured	4.125%	0.00%	4.149%	\$4.85
VHFA MOVE 30 Year Fixed Rate Conventional	3.875%	0.00%	3.899%	\$4.70
VHFA MOVE 30 Year Fixed Rate 100% LTV RD Insured	3.625%	0.00%	3.649%	\$4.56
FHA 30 Year Fixed - Min. loan amount \$25,000	3.750%	0.00%	3.774%	\$4.63
FHA 15 Year Fixed - Min. loan amount \$25,000	3.250%	0.00%	3.292%	\$7.03

**ADJUSTABLE RATE PORTFOLIO PROGRAMS - SERVICED BY NEFCU**

The payment per thousand is based on the fully Indexed Rate (Index plus the Margin) with no discount, or the posted rate whichever is higher. Ask about our 120 day rate lock for Portfolio Purchases & Pre-Approvals and new HOME Down Payment Assistance program (see page 2)!

**UP TO \$453,100**

Loan Term	Rate	Points	APR	Payment Per \$1,000
3/1 ARM; 1 YR T-Bill; Margin 2.875; Caps 2/6	3.000%	0.00%	4.318%	\$4.22
3/3 ARM; 3 YR T-Bill; Margin 2.875; Caps 2/6	3.125%	0.00%	4.603%	\$4.28
5/1 ARM; 1 YR T-Bill; Margin 2.875; Caps 2/6	3.250%	0.00%	4.193%	\$4.35
5/5 ARM; 5 YR T-Bill; Margin 2.75; Caps 2/6	3.625%	0.00%	4.605%	\$4.56
7/1 ARM; 1 YR T-Bill; Margin 2.875; Caps 2/6	3.875%	0.00%	4.326%	\$4.70
15/15 ARM; 10 YR T-Bill; Margin 2.875; Cap 6	4.000%	0.00%	4.324%	\$4.77
5/1 ARM; 1st Time Homebuyers; 1 YR T-Bill; Margin 2.875; Caps 2/5	3.125%	0.00%	4.149%	\$4.28
5/5 ARM; 1st Time Homebuyers; 5 YR T-Bill; Margin 2.75; Caps 2/5	3.500%	0.00%	4.560%	\$4.49
7/1 ARM; 1st Time Homebuyers; 1 YR T-Bill; Margin 2.875; Caps 2/5	3.750%	0.00%	4.268%	\$4.63

**JUMBO - ABOVE \$453,100 - REFER TO PAGE 2 FOR INTEREST RATE MARK UP**

Loan Term	Rate	Points	APR	Payment Per \$1,000
5/1 ARM Jumbo; 1 YR T-Bill; Margin 2.875; Caps 2/6	3.500%	0.00%	4.281%	\$4.49
5/5 ARM Jumbo; 5 YR T-Bill; Margin 2.75; Caps 2/6	3.875%	0.00%	4.772%	\$4.70
7/1 ARM Jumbo; 1 YR T-Bill; Margin 2.875; Caps 2/6	4.125%	0.00%	4.445%	\$4.85
15/15 ARM Jumbo; 10 YR T-Bill; Margin 2.875; Cap 6	4.250%	0.00%	4.522%	\$4.92

All rates quoted above are for a rate lock period of 60 Days. Rate locks are available.

The payment amount may be higher if escrows for property taxes, homeowner's insurance or mortgage insurance are applicable.

CONTACT US AT 866-80-LOANS or 866-805-6267 or visit [www.nefcu.com](http://www.nefcu.com)

Rates can vary according to individual loan situations. ALL RATES AND LOCK PERIODS ARE SUBJECT TO CHANGE.

**1-4 UNIT RESIDENTIAL INVESTMENT PROPERTIES - SERVICED BY NEFCU**

Eligible properties are 1-4 unit non-owner occupied residential investment real-estate held by individuals or business entities such as corporations, limited liability companies and partnerships. There are no prepayment penalties.

Loan Term	Rate	Points	APR	Payment Per \$1,000
<b>10 Year Term/25 Year Amortization</b>	4.625%	0.00%	4.654%	\$5.63
<b>3/1 ARM; 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6</b>	3.375%	0.00%	4.550%	\$4.94
<b>5/1 ARM; 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6</b>	3.625%	0.00%	4.429%	\$5.07
<b>7/1 ARM; 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6</b>	4.250%	0.00%	4.601%	\$5.42

**LAND AND CONSTRUCTION RATES - SERVICED BY NEFCU**

Loan Term	Rate	Points	APR	Payment Per \$1,000
<b>1/1 ARM Land Loan; 10 Yr Balloon/Variable Amortization up to 20 yrs.; 1 Yr T-Bill; 3.125% Margin; 2/6 Caps</b>	3.125%	0.00%	4.763%	\$5.61
<b>3/1 ARM Land Loan; 10 Yr Balloon/Variable Amortization up to 20 yrs.; 1 Yr T-Bill; 3.125% Margin; 2/6 Caps</b>	3.500%	0.00%	4.526%	\$5.80
<b>Construction; Primary Residence 6-12 Month Fixed; Interest Only</b>	5.990%	0.00%	6.540%	N/A

**NEFCU PORTFOLIO PRODUCT INTEREST RATE ADJUSTMENTS\***

Term Adjustment	Rate Adjustment
<b>Owner occupied ARM with a 15 year term</b> (excludes first time homebuyer programs)	Posted Rate less .125%
<b>Exception Adjustment</b>	<b>Rate Adjustment</b>
<b>Held in portfolio as an exception to program guidelines</b>	Posted Rate plus 0.50%
<b>Loan Size Adjustment</b>	<b>Rate Adjustment</b>
<b>Greater than \$453,100 up to \$1,000,000</b>	Posted Jumbo Rate
<b>Greater than \$1,000,000</b>	Call 866-80-LOANS For Availability

\*All adjustments are cumulative.

Current Index	
Weekly Average of the 1 Year Treasury	1.780
Weekly Average of the 3 Year Treasury	2.120
Weekly Average of the 5 Year Treasury	2.350
Weekly Average of the 10 Year Treasury	2.550

NEW: HOME Down Payment Assistance
A choice of a 5/1, 5/5 or 7/1 Adjustable Rate Mortgage priced below our fixed rate. NEFCU will provide a 0% interest and \$0.00 monthly payment for your 3% down payment and pay your mortgage insurance which reduces your total housing payment. Maximum purchase price is \$350,000, household income restrictions apply and subject to UW Approval. Servicing of the loan will stay with NEFCU after closing.

Rate Lock Expiration Dates		
<b>60 Day</b>	3/20/2018	Rate Sheet Price
<b>75 Day</b>	4/4/2018	Add .125 to Points
<b>90 Day</b>	4/19/2018	Add .25 to Points

Locks above 60 days are not available for VA or FHA loans

Saleable Agency Loan Amount Limits	
Unit Count	Max Loan Amount
1	\$453,100.00
2	\$580,150.00
3	\$701,250.00
4	\$871,450.00

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\* LOW-COST PROGRAMS INCLUDE CUSTOMARY SETTLEMENT CHARGES ONLY. PLEASE CONTACT NEFCU FOR MORE INFORMATION.

